INTRODUCTION/OVERVIEW

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Army Values: Loyalty, Duty, Respect, Selfless Service, Honor, Integrity, Person

AGENDA

- Competitive Sourcing Division (CSD) Mission/Role
- Program Facts
- FY04–09 A-76 Initiatives
- Bulk of Dollar Savings
- President's Management Agenda (PMA)
- Revised OMB Circular A-76, 29 May 03
- Streamlined Competition
- Standard Competition
- DCAMIS
- CSD Guidance/Tools
- Competitive Sourcing Benefits
- Army Competitive Sourcing Web Page

Competitive Sourcing Division (CSD) Mission/Role

MISSION
Implement throughout the Army, Office of Management and Budget Circular A-76, Performance of Commercial Activities

GOALS

- Support Army's A-76 Program to obtain efficiencies by conducting competitions
- Oversee the Army module of the DoD Commercial Activities Management Information System
- Establish A-76 Procedures and provide instructions for conducting competitions
- Provide A-76 policy guidance, establish goals, monitor the progress, & respond to inquiries

TASKS

- Interface with OSD, Army Secretariat, and MACOMS
- Plan, Budget, Execute, and Report on the status of the Army CS Program
- Initialize & analyze Army module data of the DoD Commercial Activities Management Information System
- Publish and Maintain AR 5-20 And DA-PAM 5-20
- Ensure competitions are conducted IAW guidance, accurate, complete, and on-time

Program Facts

- **ASA(I&E)/ACSIM is responsible for implementation of OMB Circular A-76 on Competitive Sourcing**

- **All Army positions are identified as either:**
  - **Commercial**
  - **Inherently Governmental**

- **Commercial Activities:**
  - **22% of the spaces classify as “Commercial”**
  - **Subject to Competitive Sourcing**

- **By the numbers, the Army CS Program has:**
  - **Studied 32,639 positions**
  - **Reassigned 3,966 military spaces**
  - **Saved $671.8M annually; cost savings averaging 40.0%**

FY04–09 A-76 Initiatives

- PBD 729 – Army goal to study 77,873 positions by end of FY09
- To date, 32,639 positions credited
- FY04 Announced to Congress – 1,516 positions
- FY05 Announced to Congress – 80 Positions
- In-progress – 1,595 positions
- Military to Civilian conversions – 15,595
- Lean Six Sigma - Unknown
- Army must compete 27,805 positions

Bulk of Dollar Savings (DOL/DPW)

- **DOL - 10**
  - **3 In-house & 7 Contract**
- **DPW – 11**
  - **6 In-house & 5 Contract**
- **HY-BRID – 5**
  - **3 In-house & 2 Contract**
- **DOL/DPW – 10**
  - **3 In-house & 7 Contract**
- **WHOLE BASE – 16**
  - **11 In-house & 5 Contract**

President's Management Agenda (PMA)

- **PMA**
  - **Strategic Management of Human Capital**
  - ***Competitive Sourcing***
  - **Financial Management**
  - **Budget & Performance Integration**
  - **E-Government**

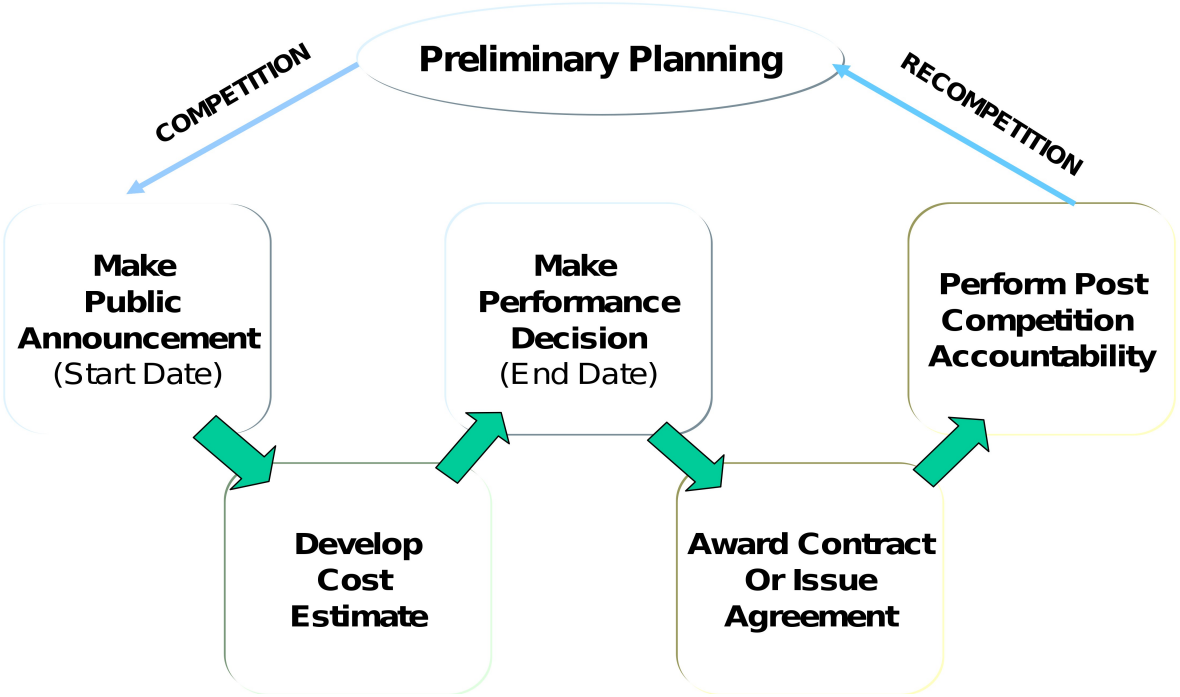
- ***Competitive Sourcing*** **Performance Measure Status for DoD rated "RED"**

Revised OMB Circular A-76, 29 May 03

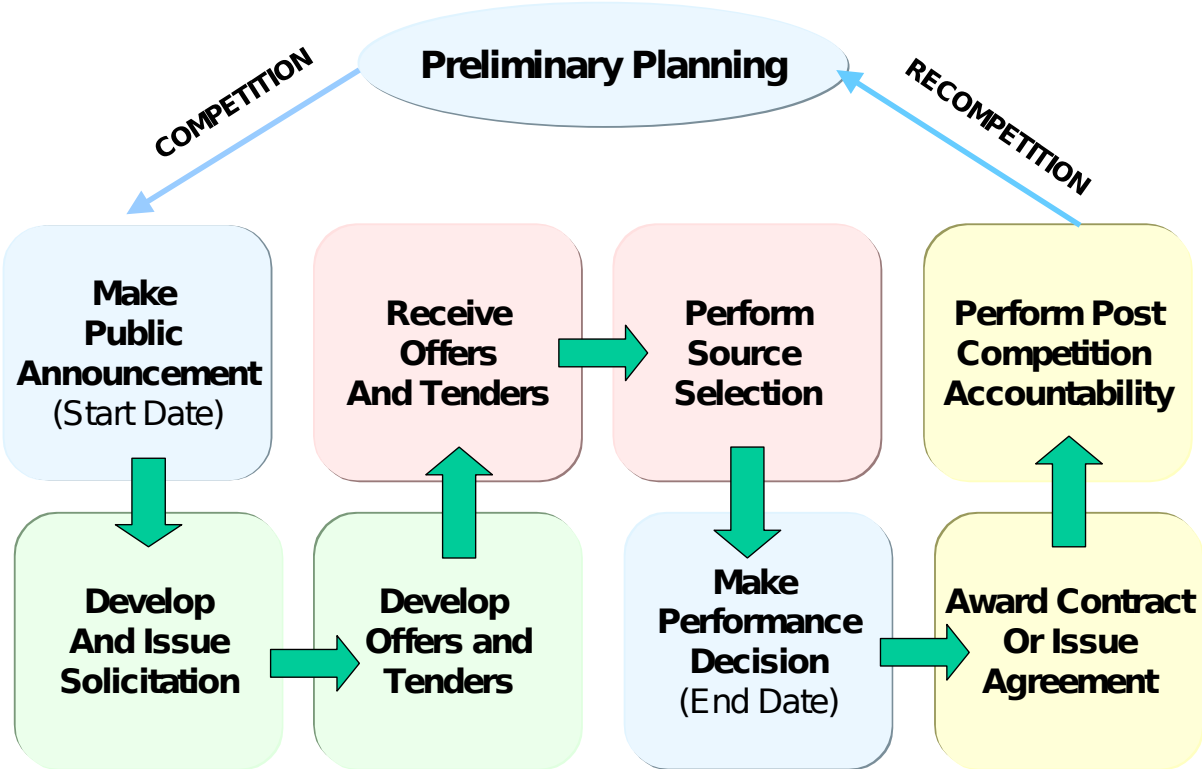
- **Pre-Planning - Prior to public announcement, the following 9 steps need to be completed:**
  - **Determine Scope**
  - **Determine Grouping**
  - **Assess Workload Data and Systems**
  - **Determine Baseline Costs**
  - **Determine Type of Competition**
  - **Develop Competition & Completion Schedules**
  - **Determine Role & Responsibilities of Participants**
  - **Appoint Competition Officials**
  - **Inform any Incumbent Service Providers**

- **Two Public-Private Competition Methods:**
  - **Streamlined Competition**
  - **Standard Competition**

THE STREAMLINED COMPETITION PROCESS
(90 CALENDAR DAYS)



THE STANDARD COMPETITION PROCESS
(12 CALENDAR MONTHS)



DCAMIS

- **DCAMIS Data**
  - Single source for up-line reporting
  - Available real time to OSD
  - OSD reports data to OMB & Congress
- **Data Reporting**
  - Accuracy
  - Completeness
  - Timeliness
- **Increased IG scrutiny**
- **Keepers of Your Army DCAMIS Data**

Competitive Sourcing Guidance/Tools

- **OMB Circular A-76 Revised (29 May 2003)**
- **Army Regulation 5-20 - 23 May 2005**
- **DA-PAM 5-20 Draft**
- **DCAMIS Web Site**
- **Army Competitive Sourcing Web Page**
  www.hqda.army.mil/acsim_/main2.aspx
- **OSD SHARE A-76! Web Page**
  http://sharea76.fedworx.org/inst/sharea76.nsf/

Competitive Sourcing Benefits

- **Generated savings allow the Army to:**
  - **Improve the quality & efficiency of support to warfighters**
  - **Sustain or improve readiness**
  - **Provides resources for modernization**
  - **Move military to higher priority requirements**

- **Promotes:**
  - **Optimized organization**
  - **Increased level of service**
  - **Increased efficiency**
  - **Decreased costs to taxpayer!**